

# Cloud Software for

Drug & Alcohol Testing Program Management Background Checks





### Why RedArrowOnline.com?

The "Cloud" - Our fully web-based platform eliminates the problems and expenses associated with maintaining local PC-based software programs. With RedArrowOnline, there simply is **NO SOFTWARE** to install or upgrade. You can access your system from anywhere you have internet access and from a variety of mobile devices. Your data is automatically backed up and maintained in a secure data center, allowing you to focus on other, more important tasks.

Data Management - RedArrowOnline provides all the tools you need to manage drug and alcohol test records, POCT/instant test records and background check records all in one application. RedArrowOnline also helps you manage random selections and EAP programs, as well as share results, reports and program information with downstream clients in a "private labeled" website.

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Integrations - RedArrowOnline connects you electronically to most SAMSHA certified laboratories and to an ever growing network of some of the nation's most well known Medical Review Officers. RedArrowOnline is also the only commercially available software that is fully integrated with formfox.com and Clearstar Logistics.

**Custom Development -** There may be a specific feature RedArrowOnline does not currently offer that you may need to make it ideal for your business. We have experience with the development, testing and implementation of custom features for our clients.



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Support - We maintain a group of well-trained staff to assist you via phone, e-mail or over web meeting services. They are available from 6 a.m. MST to 6 p.m. MST Monday-Friday with limited weekend assistance available.

**Our Commitment to Future Development - Our company is** dedicated to the **continuing evolution and development** of our various applications. In 2007 we launched the first laboratory neutral "e-chain" collection application called **formfox.com** and it is now used at over 1900 collection sites all over the nation. In 2010 we began integration work with Clearstar Logistics for background check services, and in 2011 we'll explore adding data management for health and wellness type records.

### **Random Selections**

Powerful random selection tools lie at the heart of RedArrowOnline which allow you to manage nearly any type of program. Flexible

random pool settings allow you to completely customize:

- > The frequency of selections
- > Selection percentages (0% to 100% or fixed number selection)
- > Types of tests selected (Urine, Instant, Hair, Saliva, Breath etc.)
- > Companies, locations or other user specified criteria for pool membership
- > Consortium settings
- > Random selection type (pure random or weighted selections)

Various **reports and views** are provided to help ensure you stay on track to meet your random program's specified goals.

**Importing tools** help you quickly upload your random pool group rosters from spreadsheet or provide web users access to update pool groups online.

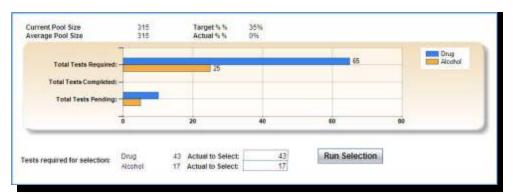
**Pool batching** features allow you to run multiple pool groups in one simple process.

"Weighted" random selections may be selected for non-federally regulated programs to help reduce the chance that individuals may be selected in subsequent random draws.

**Extra tests** may be randomly generated from the initial random sequence such that selecting "alternates" is still part of the valid random process.



Our Random Selection methodology is court defensible and meets the requirements of the US Department of Transportation







### **Results Importing**

RedArrowOnline maintains **electronic drug test result download connectivity** with most SAMSHA-certified laboratories as well as many of our nation's largest and most well respected Medical Review Officers (MROs). Our download capabilities practically eliminate the need for manual data entry processes.

Our unique result importing process **eliminates the need to manually trigger result downloading from your vendors**. Results from any connected vendor can be **automatically** pushed into your system where they either match up to a pending test record, create a new record or are screened by our intelligent data validation system for errors and data omissions. Paired with our automatic e-mail, fax and web reporting system; there simply isn't a faster way to process results.



#### View a current list of connected vendors at RedArrowOnline.com

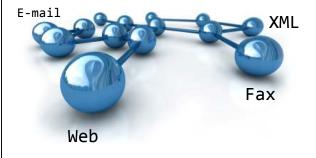
### Work List Results Processing

RedArrowOnline provides "work list" style results processing so you can quickly release records to downstream clients. Search by sample ID, donor ID or last name to bring up a record and select the checkbox to release the result report to authorized recipients via e-mail, fax or web.



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### **Results Reporting**



Redistributing results becomes a simple process by utilizing pre-set reporting profiles for each contact or client. their preferred method of receiving results. Options include:

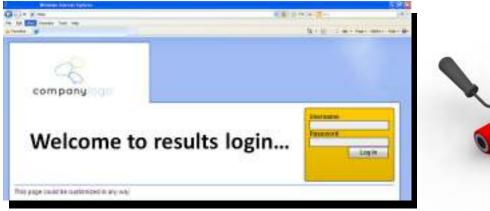
Password protected e-mail files Secure fax Web reporting Web reporting with e-mail notification XML

### Web Portal

RedArrowOnline's **private label web portal** makes it easy to share test results and pool group information with others. Simply create a login link on your current website and clients can be redirected to the web portal login page displaying your company's logo and color scheme. The website is hosted over an HTTPS or "secure" connection and you have full control over what web users have access to.

#### Web portal capabilities include:

- > View pending and completed test results
- > View random selection lists
- > Update random pool group rosters
- > Order new drug/alcohol tests
- Locate collection sites
- Print authorization forms
- pre-order tests to formfox.com
- > Order background checks and more...



## Billing

QuickBool

Billing can be a time consuming endeavor. Short of taking the time to evaluate each transaction one by one, it can be difficult to bill accurately for your products and services. What's needed is flexible software that can account for the various scenarios that can affect your bottom line.

RedArrowOnline's billing module has been developed to provide the flexibility you need to **accurately bill** for your products and services in the most efficient way possible.

Our billing module allows you to create multiple default billing profiles which any company in the system can utilize. This makes setting up pricing a snap even if you have hundreds of clients. Alternatively, you may also create a unique billing profile for a single company if needed.

Each "event" in RedArrowOnline (drug test, alcohol test, background check) tracks and displays the current fees associated with it and allows the user to overwrite or edit the actual billing total. So if you need to provide a credit for an event, it's simple to do...or if you need to tack on an additional fee, that can be easily added.

Users can **generate invoices** directly from RedArrowOnline or push the data, containing all the detail information about the event, into a **QuickBooks compatible** import file.

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### formfox.com Integrated

Electronic chain of custody applications truly are a big part of the future of drug testing. They resolve so many problems that it's quickly becoming impractical to not use them. In 2007 we introduced our formfox.com application to the world. Since it's release, formfox has been implemented at over 1900 collection sites all over the nation.

RedArrowOnline was designed to communicate with our formfox.com application and provides the following capabilities:

Test order information sent to formfox for collection site retrieval Test order information sent to specific formfox enabled collection site Collection site locator by city, state or zip proximity Donor authorization form printed with collection site address and map Real time collection status updates Results entered at collection site sent back to RedArrowOnline Tests originating in formfox automatically create test records in RedArrowOnline Instant test results entry (any device) into formfox sent to RedArrowOnline for results distribution CCF images for formfox collections viewable in RedArrowOnline\*

\* For collection sites utilizing digital signature pad

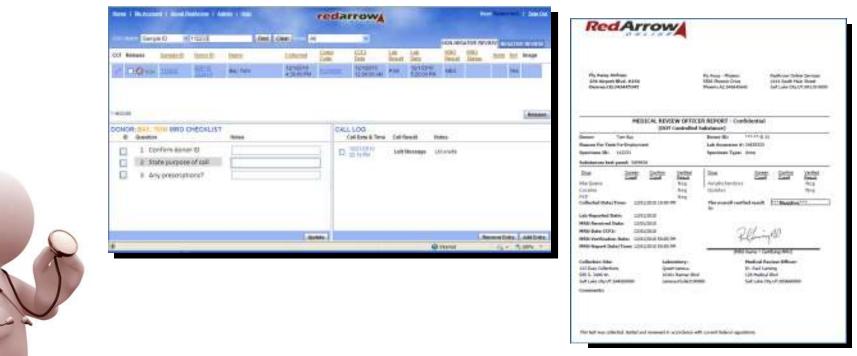


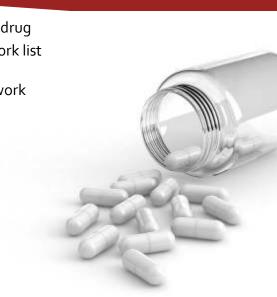
### **MRO Module**

RedArrowOnline's MRO module contains **easy to use** features that help MROs and MRO assistants process drug tests **accurately and efficiently**. Tests requiring medical review are automatically filtered into a simple work list where the MRO can: view detailed laboratory testing information, view donor contact information, log call attempts, record notes, track non-contact timers, apply test statuses or record a final result. MRO assistants work within a separate non-negative work list to quickly match CCF's and release results.

#### **MRO features include:**

- > Quick links to view detailed laboratory test and donor contact information
- > CCF image viewing (for participating labs: currently Quest Diagnostics, PAML.)
- > Automated date/time stamp call logger
- > MRO checklist with notes
- > No-contact timers
- > Test status tracker (pending prescription verification, awaiting donor reply, etc.)
- > MRO digital signature upload
- > Final result status



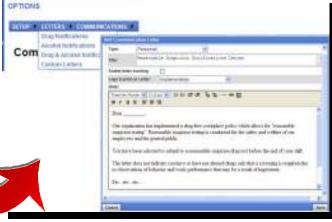


### Reports

RedArrowOnline contains a variety of reports including:

- > Statistical reports
- > Drug test reports
- > Alcohol test reports
- > Instant test reports
- > Background check reports
- > Random pool group roster reports
- > Random selection lists
- > DOT MIS report
- > Test summary reports
- > Personnel reports
- > Billing / Invoicing and more...

Custom letters can be generated within the system that can be linked to company, vendor or personnel records. This allows users to build whatever custom letters fit their business needs. Letters can also be set to automatically create a task item.



### **Task Management**



12/31/2010 Retrain Collector



Having a hard time tracking and following up on those important tasks? RedArrowOnline's Task Manager System provides an easy to use system to **generate tasks** associated with a contact, test record, personnel record or a general "to do" task. Each task can be assigned a priority and be assigned to a specific administrative user.

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**Compliance Information Systems** 











